



your trusted business
solutions partner.™

Move to the NetSuite Cloud with OTT's Proven 5-step Methodology

OTT, Inc. Delivers over 20-years of Business and Accounting Expertise to Cloud Migrations

NetSuite's Cloud ERP solution is built for the cloud from the ground up. One data model spans back office financials, customer records and professional services so customers gain the complete business visibility they seek through a single integrated system. NetSuite's comprehensive functionality includes industry-specific support for a broad range of industries.

With NetSuite, you gain the flexibility of changing your business system as your business changes whether you need to scale up, spin off or change your business models. And with every NetSuite upgrade, your configurations and customization migrate seamlessly.

With NetSuite real-time analytics is built into the user interface. With easily accessible reports and key performance indicators, users know what they should be doing and how they're contributing to the business. Cloud-based, mobile-enabled and social, NetSuite frees the modern business from antiquated on premise systems that traditionally remain behind the firewall.

OTT, Inc. Adds Value to NetSuite Deployments

You have choices when you choose to deploy NetSuite for your organizations. Those choices are to go with NetSuite direct or choose to work with an authorized NetSuite Partner.

OTT, Inc. is a preferred choice for companies choosing to evaluate and deploy NetSuite. We have a proven 5 step methodology, The Trusted Partner Path, which differentiates us from NetSuite direct and other NetSuite Partners. Once the 5 steps are complete we have an ongoing lifecycle of education, communication, support and optimization services that your organization is certain to benefit from.

OTT, Inc. employs industry experts in the areas of software/internet companies, wholesale distribution, manufacturing, professional services, financial services, health care/life sciences and not for profit. In addition to our industry expertise, many of our professional consultants have accounting degrees to complement their IT experience. This combination is critical to understanding business, process and how to best configure NetSuite to ensure you are leveraging the solution to reach your optimal potential. You cannot achieve this without both of the critical skill sets and experience.

We chose NetSuite based on the challenges we were seeing in the small to mid-market business segment. Those challenges include disparate systems, silos of information that are costly to integrate, lack of reporting and analytics and IT infrastructure that is expensive to maintain and manage. NetSuite solved all of these problems in a single solution from a single software publisher. With NetSuite you have a single database to manage your CRM, ERP, and Reporting/Analytics all on a platform in the cloud that you do not have to upgrade or manage.

OTT, Inc. History

We have a long and distinguished history of helping our clients leverage their business software platform to keep pace with technology changes and propel their businesses forward. We started this back in 1995 when the trend was moving from character based / DOS systems to the new Windows technologies. OTT, Inc. was recognized by Great Plains Software as the Heritage Champion out of all of their Partners. This recognition was for the success OTT helped their clients achieve by moving from the old character based systems to the new Windows based systems. OTT successfully transitioned over 100 customers to the new platform.

Now, 20 years later, we are again helping our clients with a technology transformation of moving from on premise based solutions to cloud based solutions. Even with the technology changes some very important things remain the same. Those include having a Trusted Partner that has a proven methodology, skilled consultants in both business and IT to help complement your Team, and ongoing services to ensure successful transition and add value to your business. OTT, Inc. is a preferred choice of companies looking to deploy NetSuite as their business solution platform. Working with OTT you have a single partner that is highly skilled in CRM, ERP, e-commerce and Reporting/Analytics. The two Principals of OTT truly understand the value of having a Team of professionals with all the skills required to best serve their clients.

Eric Sheehan has a degree in Accounting with a strong emphasis in Management Information Systems and is a CPA (Certified Public Accountant). Dean Speidel has a degree in Accounting and had a career in software testing at Great Plains Software before coming to OTT, Inc.

We are ideally located in the Upper Midwest to serve our clients locally. We also are only a 3 hour flight away from anywhere in the country which helps us serve our clients on both coasts and in the southern regions as well. Many of our clients like us to be on site to work with their teams for part of the projects; others are fine with doing everything remote. No matter your choice, we are here to serve you and meet your business needs. Do your due diligence and evaluate how your partnership with OTT, Inc. can help you accelerate your business.