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Customer: Habilitative Services, Inc.
Web Site: www.habsvinc.com
Company Size: 1,000+
Country: USA

Company Profile
Habilitative Services, Inc. (HSI) provides value-based services, which enhance an individual's quality of life. They serve people with various disabilities and functional skill levels in a variety of settings.

Software and Services
- Microsoft Dynamics GP
  - Financials
  - Modifier
  - Integration Manager
  - Integration Assistant for Excel
  - Human Resources
  - Payroll
  - Direct Deposit
  - Back Office Tools Suite
- Mekorma MICR
- Accountable Software's AnyView Creator
- Microsoft SQL Server

Microsoft Partner
Gold Enterprise Resource Planning
Silver Customer Relationship Management
Silver Portals and Collaboration
Silver Business Intelligence
Silver Midmarket Solution Provider

Habilitative Services, Inc., located in Lakefield, MN, actively promotes self-advocacy and is a leader in the communities it serves. Need assessment plays a critical role in creatively developing a service delivery system to meet the unique needs of each customer. Self-determination and inclusion are fundamental to the individual's life plan. Services include Consumer Advocacy, Case Management, Semi-Independent Living, Home Health, Foster Care, Assisted Living, Supported Living, and Personal Care Assistance. Founded over 15 years ago, HSI employs more than 1,000 professionals in 23 counties in Southwest MN.

The Need to Manage Information

HSI's biggest challenge was having a system that could handle their complex financial management and payroll requirements. They also needed a system that was easy to use and could integrate with their vertical industry applications.

Business Solution

In 1998, HSI purchased Microsoft Dynamics GP. They opted for an 18-user system consisting of Financials, Modifier, Integration Manager and Integration Assistant for Excel, Human Resources, Payroll, Direct Deposit, and the Back Office Tools Suite.

Mark Lien, CFO, states, "The financial management system handles our complex payroll and general ledger requirements very well. We can control batches and posting, use allocation accounts, and keep multiple years open at one time. We also benefit from the easy navigation through the drill back capabilities, searching mechanisms, and shortcuts." HSI uses the Microsoft SQL Server database to run Microsoft Dynamics GP. Mark states, "The Microsoft SQL database gives us easy access to data for reporting, importing, and exporting. It also gives us the ability to make system changes such as renaming vendors or customers and combining history for duplicates. This gives us better information to make business decisions and service our customers."

HSI also uses Mekorma's MICR check printing for Payables and Payroll. This solution allows HSI to easily control the appearance of their check layouts, signature security, and cuts down on the cost of pre-printed check stock.

The Results

OTT, Inc. has provided Habilitative Services with an integrated system that enhances data integrity, provides better information, and saves time and money. In addition it has increased their productivity and efficiency. Smart Lists provides HSI with a quick and easy method to access specific data without designing time-consuming reports. The Back Office Tools Suite has allowed us to change vendor, customer, and employee IDs and names while maintaining all history.

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